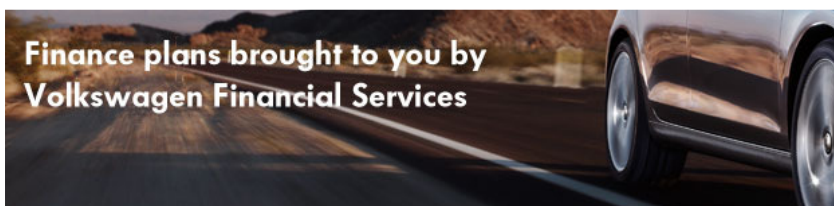


**Bruce Middleton**

**From:** "Divine Arendse" <divine.ar@tavcor.co.za>  
**To:** "Divine Arendse" <divine.ar@tavcor.co.za>  
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**Sent:** 23 November 2011 12:32 PM

## *More fabulous deals through Wesbank!!!*

*Buy your new Polo 1.6 Hatch for R179900, 00 until  
end November 2011 from Tavcor York!!!!*



Introducing the Volkswagen Family Plan. Join the biggest family in South Africa with these finely tuned finance plans.

The new Volkswagen Family Plan has been designed to ensure that joining South Africa's biggest family is now more affordable than ever before. With incomparable monthly premiums on the Polo Vivo Hatch, Polo Vivo Sedan, Polo, Polo Sedan, Volkswagen CC, Touareg and Passat ranges, it's the most finely tuned finance plan to date - an opportunity you don't want to miss!

## **Polo Vivo Hatch** 1.4 @ R1,750 per month

Model	Monthly instalment	Interest rate *	Balloon payment	Vehicle price	No
1.4 2-door	R 1,577	10.50%	R 40,585	R 104,065	
1.4	R 1,750	10.50%	R 45,265	R 116,065	
1.4 Trendline	R 1,914	10.50%	R 49,711	R 127,465	
1.6	R 1,884	7.29%	R 56,928	R 142,320	
1.6 Trendline	R1,993	7.40%	R 60,128	R 150,320	

\* Linked to FNB Prime Rate, currently 9.0%

## **Polo Vivo Sedan** 1.4 @ R 1,835 per month

Model	Monthly instalment	Interest rate *	Balloon payment	Vehicle price	No
1.4	R 1,835	10.50%	R 47,566	R 121,965	
1.4 Trendline	R 1,999	10.50%	R 52,012	R 133,365	
1.6	R 2,212	10.50%	R 57,806	R 148,220	
1.6 Trendline	R2,327	10.50%	R 60,926	R 156,220	

\* Linked to FNB Prime Rate, currently 9.0%

# Polo

## 1.4 Trendline @ R1,999 per month



Model	Monthly instalment	Interest rate *	Balloon payment	Vehicle price	No. of instalments	Deposit	Total payment
1.4 Trendline	R 1,999	7.93%	R 61,869	R 150,900	60	10%	R 196,889
1.6 Trendline	R 2,282	7.93%	R 67,720	R 169,300	60	10%	R 221,541
1.4 Comfortline	R 2,334	7.93%	R 69,360	R 173,400	60	10%	R 226,726
1.6 Comfortline	R2,568	7.92%	R 76,720	R 191,800	60	10%	R 249,997
1.6 Comfortline Tiptronic®	R 2,747	7.92%	R 82,320	R 205,800	60	10%	R 267,703
1.6 TDI Comfortline	R 2,867	7.92%	R 86,080	R 215,200	60	10%	R 279,592

\* Linked to FNB Prime Rate, currently 9.0%

# Polo Sedan

## 1.4 Trendline @ R2,244 per month



Model	Monthly instalment	Interest rate *	Balloon payment	Vehicle price	No. of instalments	Deposit	Total payment
1.4 Trendline	R 2,244	7.88%	R 57,564	R 159,900	60	10%	R 208,212
1.4 Comfortline	R 2,471	7.88%	R 63,720	R 177,000	60	10%	R 229,685
1.6 Trendline	R 2,540	7.88%	R 65,592	R 182,200	60	10%	R 236,215
1.6 Comfortline	R2,710	7.87%	R 70,200	R 195,000	60	10%	R 252,288
1.6 Comfortline Tiptronic®	R 2,895	7.87%	R 75,240	R 209,000	60	10%	R 269,868
1.6 TDI Comfortline	R 3,015	7.87%	R 78,480	R 218,000	60	10%	R 281,169

\* Linked to FNB Prime Rate, currently 9.0%

# Volkswagen CC

## 2.0 TSI Highline @R4,473 per month



Model	Monthly instalment	Interest rate *	Balloon payment	Vehicle price	No. of instalments	Deposit	Total payment
2.0 TDI BlueMotion® DSG®	R 4,545	5.11%	R 119,889	R 363,300	60	10%	R 428,946
2.0 TSI Highline	R 4,473	4.28%	R 122,414	R 370,950	60	10%	R 427,878
2.0 TSI Highline DSG®	R 4,678	4.45%	R 127,199	R 385,450	60	10%	R 446,440
3.6 V6 FSI Sportline DSG®	R5,687	4.51%	R 154,904	R 469,405	60	10%	R 543,055

\* Linked to FNB Prime Rate, currently 9.0%

# Touareg

## 3.6 V6 FSI @ R7,070



Model	Monthly instalment	Interest rate *	Balloon payment	Vehicle price	No. of instalments	Deposit	Total payment
3.6 V6 FSI	R 7,070	5.36%	R 202,265	R 577,900	60	10%	R 684,250
3.0 V6 TDI BlueMotion®	R 7,957	5.70%	R 224,595	R 641,700	60	10%	R 766,179
4.2 V8 TDI	R10,034	6.28%	R 276,885	R 791,100	60	10%	R 958,032

\* Linked to FNB Prime Rate, currently 9.0%

# Passat

## 1.8 TSI Comfortline @ R3,967



Model	Monthly instalment	Interest rate *	Balloon payment	Vehicle price	No. of installments	Deposit	Total payment
1.8 TSI Comfortline	R 3,967	6.54%	R 97,977	R 296,900	60	10%	R 365,667
1.8 TSI Comfortline DSG®	R 4,179	6.64%	R 102,927	R 311,900	60	10%	R 384,869
2.0 TDI Comfortline	R 4,189	6.65%	R 103,158	R 312,600	60	10%	R 385,765
2.0 TDI Comfortline DSG®	R4,402	6.75%	R 108,108	R 327,600	60	10%	R 404,968

\* Linked to FNB Prime Rate, currently 9.0%

**To join the Volkswagen Family, speak to your Volkswagen Dealer about flexible finance plans, or contact Volkswagen Financial Services on 0861 111 172. This offer ends on 31 December 2011 and is valid on available stock.**



The published prices are not binding on Volkswagen of South Africa and may be changed without notice. Instalments include initiation and administration fees. All finance offers are subject to credit approval from Volkswagen Financial Services. A division of WesBank. A division of FirstRand Bank Ltd. An Authorised Financial Services and Credit Provider. NCRCP20.

If you have any questions please do not hesitate to contact me.

Regards,  
Divine Arendse

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